INTERNATIONAL ASSOCIATION OF LEGAL PROTECTION INSURANCE



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Survey

Consumer Perception of Legal Issues and Legal Protection Insurance in France, Germany, the Netherlands, Ireland, Hungary, the Czech Republic, Switzerland and Belgium

By Ipsos





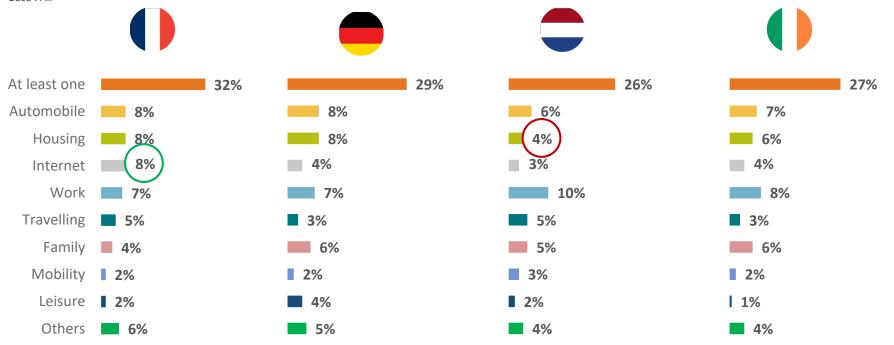
PREVIOUS LEGAL DISPUTE

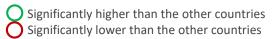


Over a quarter of the respondents have already been involved in a legal dispute over the past 5 years in different areas of life.

Have you had a legal dispute in the past 5 years in the following areas?

Base: All





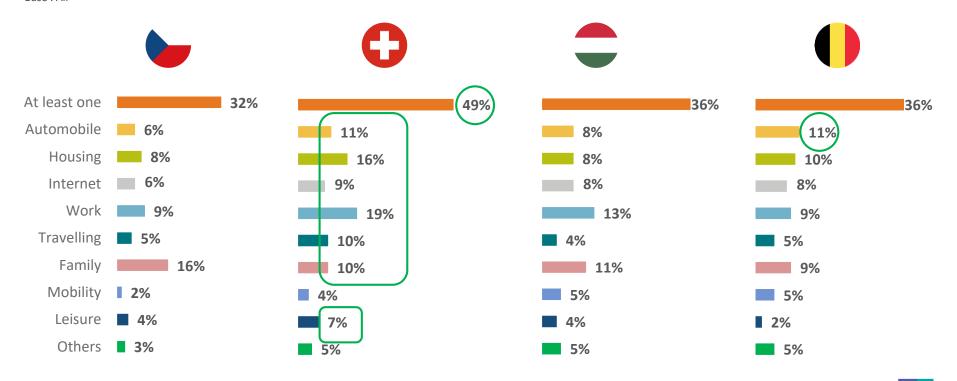


PREVIOUS LEGAL DISPUTE

In Switzerland, the rate reaches 1 in 2.



Have you had a legal dispute in the past 5 years in the following areas? Base: All





RISK OF A LEGAL DISPUTE ESTIMATION – 1/2

60%



The estimated level of risk of being involved in a legal dispute is globally low, except in Germany, Switzerland and the Czech Republic.

How would you estimate the level of risk of a legal dispute in the following areas of your life? Base: All Subtotal Very high risk + High risk 41% 6% 9% Internet 25% Automobile 21% 52% 9% 25% Work 18% 32% 12% 18% Mobility 17% 40% 11% 17% Travelling 15% 28% 7% 16% Housing 14% 33% 6% 14% Family 30% 9% 17% Leisure 18% 4% 5%

61%



56%

GAME CHANGERS

56%

Others

HOW PEOPLE CONCEIVE THE RISK OF A LEGAL DISPUTE – 2/2

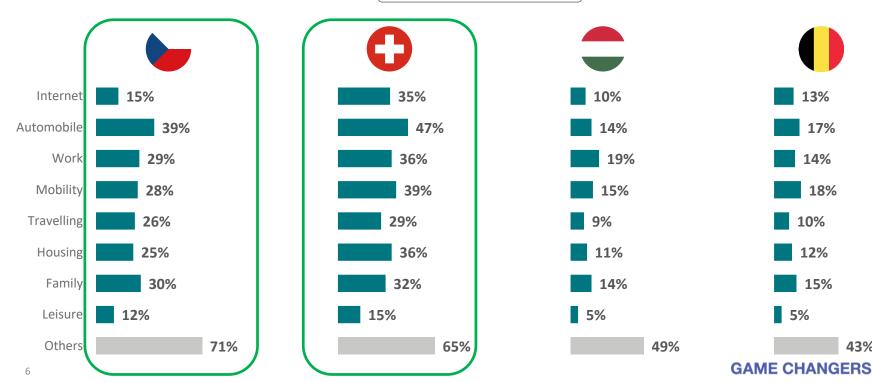


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How would you estimate the level of risk of a legal dispute in the following areas of your life?

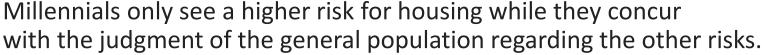
Base: All

Subtotal Very high risk + High risk



43%

HOW PEOPLE CONCEIVE THE RISK OF A LEGAL DISPUTE





How would you estimate the level of risk of a legal dispute in the following areas of your life? Base: All

Subtotal Very high risk + High risk
In HOUSING

	France	Germany	The Netherlands	Ireland	Czech Republic	Switzerland	Hungary	Belgium
General Population	14%	33%	6%	14%	25%	36%	11%	12%
Millenials (18-34yo)	15%	43%	11%	22%	32%	49%	17%	17%



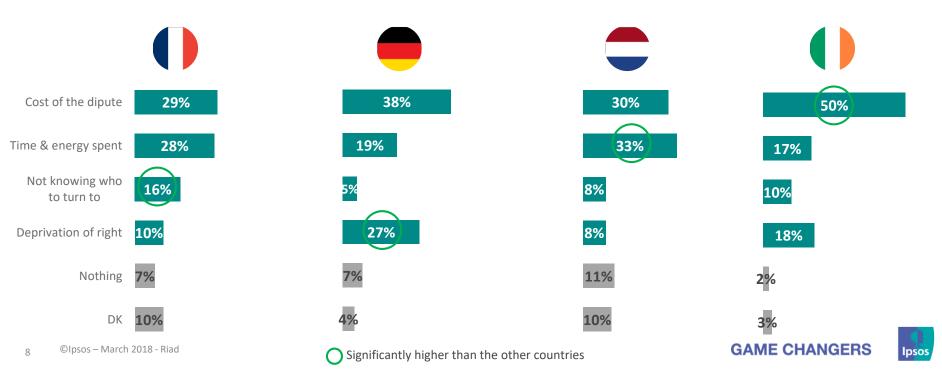
GAME CHANGERS

Significantly higher than the general population

MOSTLY FEARED EVENT

If the cost of the dispute is the main concern in every country, especially in Ireland and the Czech Republic, the time and energy spent (NL, FR, CH), as well as the deprivation of right (DE) are also feared.

In the case of a legal dispute, what do you fear the most? Base : All

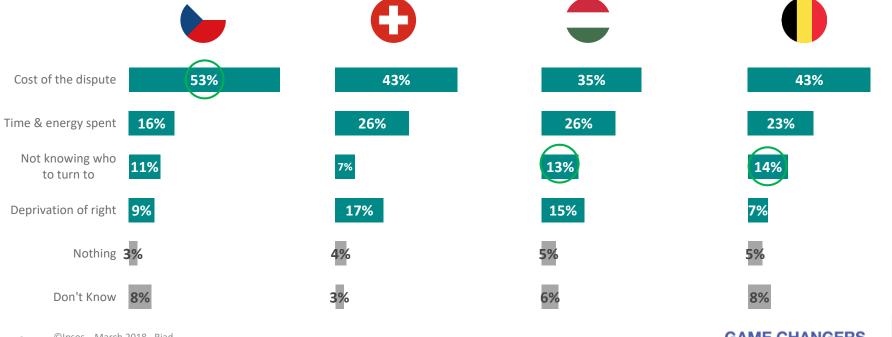


MOSTLY FEARED ASPECTS OF A LEGAL DISPUTE

If the cost of the dispute is the main concern in every country, especially in Ireland and the Czech Republic, the time and energy spent (NL, FR, CH), as well as the deprivation of right (DE) are also feared.

In the case of a legal dispute, what do you fear the most?

Base: All



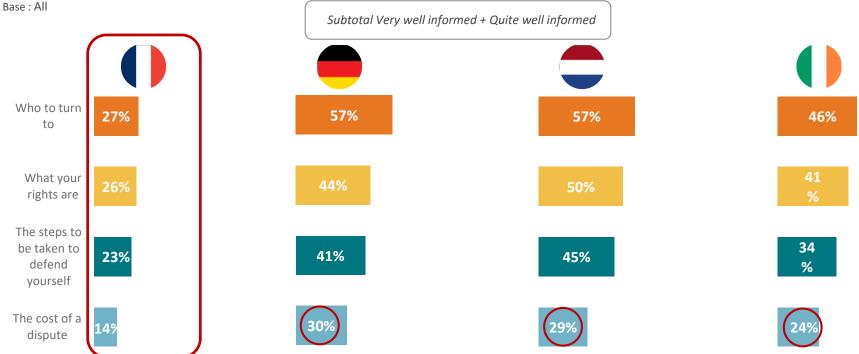




INFORMATION IN CASE OF A LEGAL DISPUTE

The feeling of being sufficiently informed is quite low, especially in France and in Belgium. The cost of a dispute is the item that respondents know the least about.

In the case of a legal dispute, do you feel informed regarding the following elements?



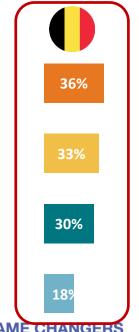




INFORMATION IN CASE OF A LEGAL DISPUTE

The feeling of being sufficiently informed is quite low, especially in France and in Belgium. The cost of a dispute is the item that respondents know the least about.

In the case of a legal dispute, do you feel informed regarding the following elements? Base: All Subtotal Very well informed + Quite well informed Who to turn to 53% 49% What your rights are 47% The steps to be taken 27% 40% 44% to defend yourself The cost of a dispute





REFERENCE IN CASE OF A LEGAL DISPUTE – 1/3

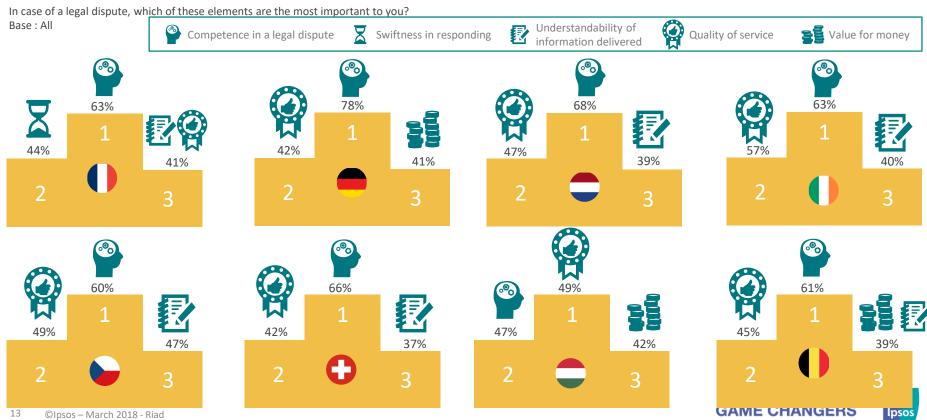
When needing help concerning a legal dispute, most countries turn primarily to lawyers, except the Dutch, who favor legal protection insurers and the French, who refer first to the internet.

Internet research Lawyer Legal protection insurer Consumer association Relatives Who would you turn to for help if you had a legal dispute? Base: All 83% 44% 82% **>** 32% 44% 38% 19% 29% 33% 26% **Czech Republic 5**9% 78% 57% **72**% 34% 32% 31% 29% 33% The Netherlands Hungary



MOST IMPORTANT ELEMENTS IN CASE OF A LEGAL DISPUTE -1/3

Across countries all respondents see competence as the most important element, except in Hungary, where the quality of service is the main element.



RESOURCES PERFORMANCE – CROSS-COUNTRY COMPARISON - 1/2

Lawyers and legal protection insurers perform well on the competence dimension. Respondents appreciate the understandability of the information provided by consumer associations and the availability of the internet resources.

How would you evaluate the performance of the following resources on each of the following dimensions? Base: All

Top quality of each resource





Competence in legal dispute 73%



Competence in legal dispute 55%



Value for money / Availability of the resource 51%



Understandability of information 66%



Competence in legal dispute 74%



Availability of the resource 50%

Understandability of information 38%



Competence in legal dispute 59%



Availability of the resource 53%

Understandability of information 52%



Competence in legal dispute 70%

Quality of service offered 39%

Availability of the resource 61%

Understandability of information 57%





RESOURCES PERFORMANCE – CROSS-COUNTRY COMPARISON – 2/2

Lawyers and legal protection insurers perform well on the competence dimension. Respondents appreciate the understandability of the information provided by consumer associations and the availability of the internet resources.

How would you evaluate the performance of the following resources on each of the following dimensions? Base: All

Top quality of each resource



Competence in legal dispute 71%



Availability of the resource 59%

Understandability of information 32%



Competence in legal dispute 80%

Competence in legal dispute 70%

Swiftness in responding 58%

Understandability of information 62%



Competence in legal dispute 77%

Competence in legal dispute 48%

Swiftness in responding 64%

Competence in legal dispute 48%



Competence in legal dispute 67%

Competence in legal dispute 55%

Availability of the resource 46%

Understandability of information

49%

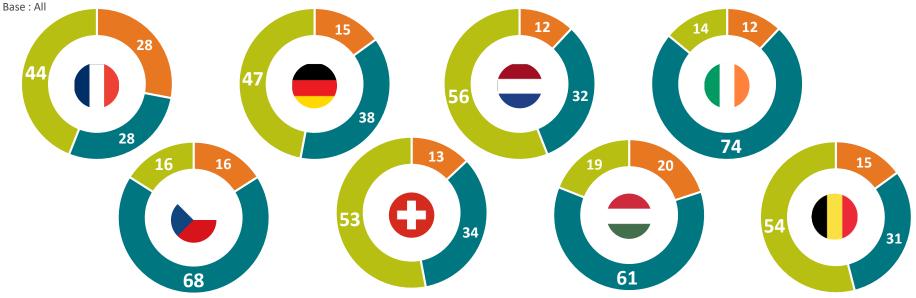
GAME CHANGERS



LEGAL ADVICE PREFERENCE

In most of the countries, paying for a legal protection insurance to prevent troubles is the favorite solution, except in Ireland, the Czech Republic and Hungary where respondents prefer to pay for legal advice once a legal dispute arises.





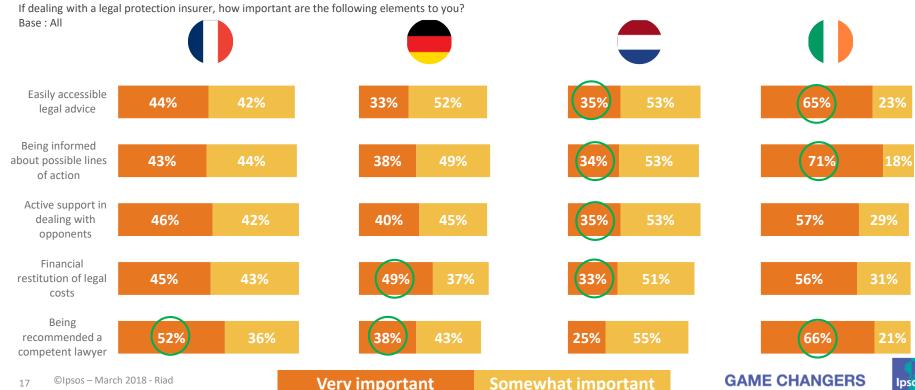
I prefer not to pay for legal advice, everything is already available for free online

I prefer to pay for legal advice if a legal dispute arises



LEGAL PROTECTION INSURER – 1/2

Ireland and Hungary attach more importance to the accessibility and the quality of the information, while in the Netherlands the importance of the recommendation of a lawyer is rather low.

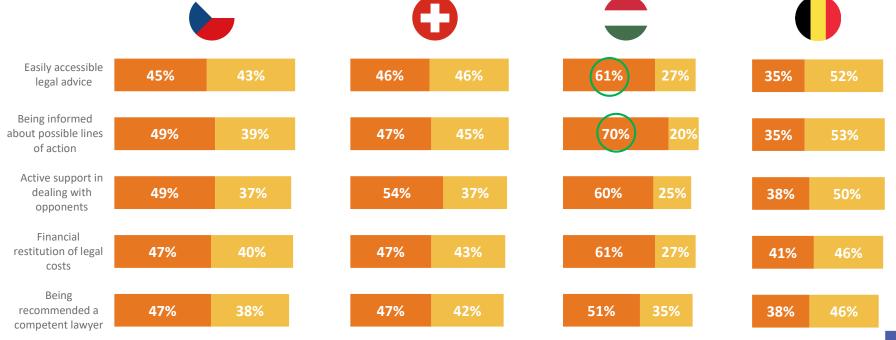


LEGAL PROTECTION INSURER – 2/2

Ireland and Hungary attach more importance to the accessibility and the quality of the information, while in the Netherlands the importance of the recommendation of a lawyer is rather low.

If dealing with a legal protection insurer, how important are the following elements to you?

Base: All

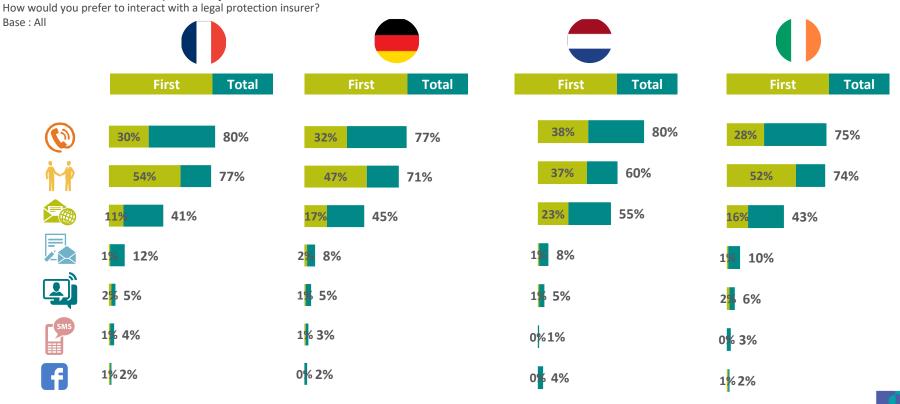




PREFERRED INTERACTION MEAN WITH A LEGAL PROTECTION INSURER-1/2



When interacting with a legal insurer, vocal interactions (telephone or face-to-face) are preferred.



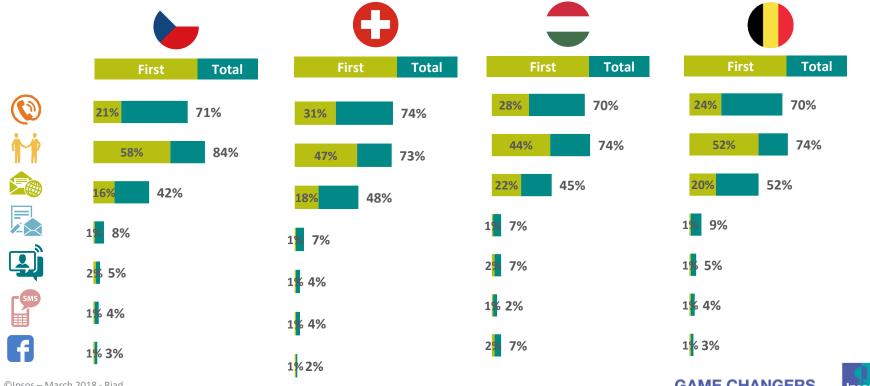
GAME CHANGERS

PREFERRED INTERACTION MEAN WITH A LEGAL PROTECTION INSURER-2/2



When interacting with a legal insurer, vocal interactions (telephone or face-to-face) are preferred.

How would you prefer to interact with a legal protection insurer? Base: All

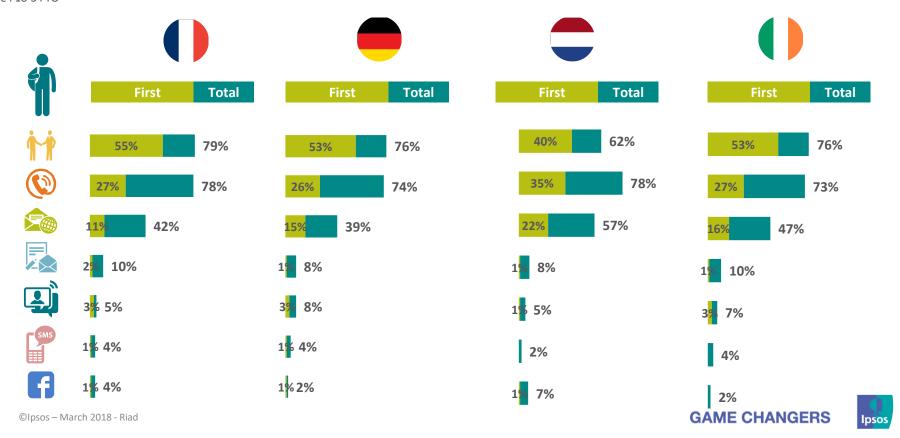


PREFERRED INTERACTION MEAN - MILLENNIALS-1/2

The same tendency is observed among the millennials.

How would you prefer to interact with a legal protection insurer?

Base: 18-34 YO



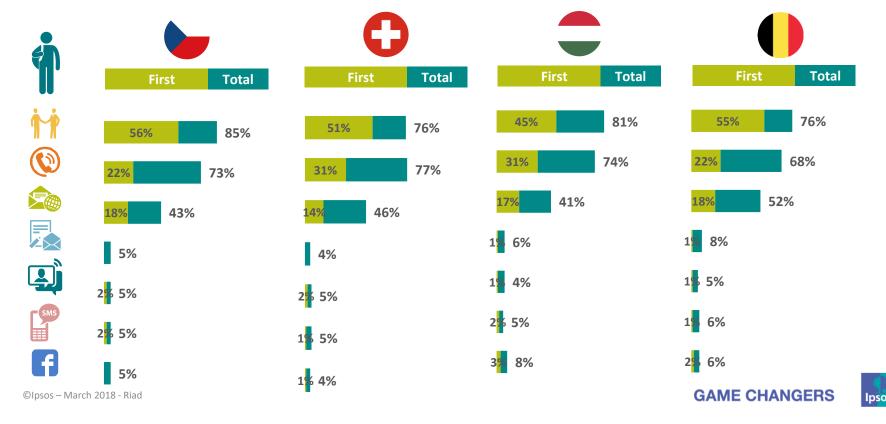
PREFERRED INTERACTION MEAN - MILLENNIALS - 2/2

The same tendency is observed among the millennials.

How would you prefer to interact with a legal protection insurer?

Base: 18-34 YO



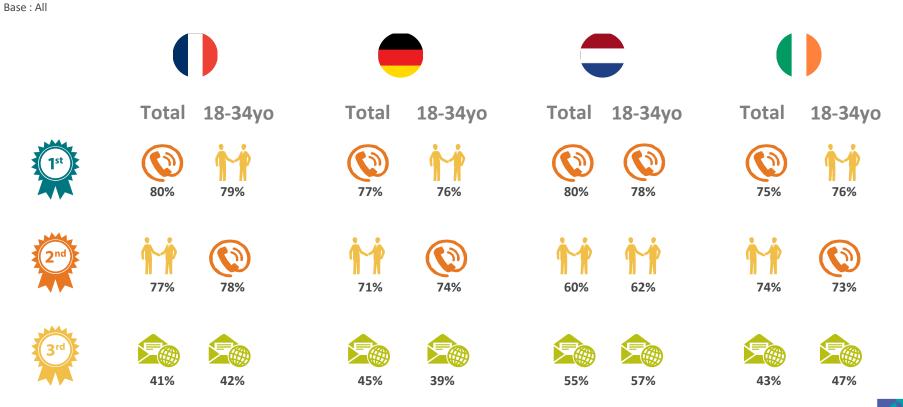


PREFERRED INTERACTION MEAN – RECAP – 1/2

In all countries age groups share the preference for vocal interaction.



How would you prefer to interact with a legal protection insurer?

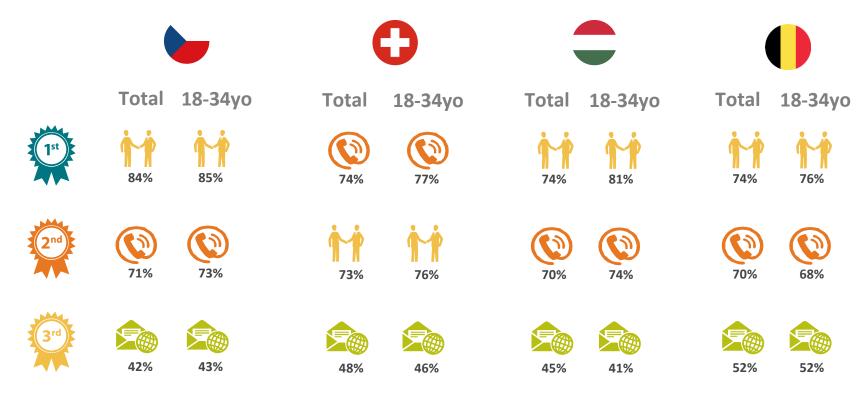


PREFERRED INTERACTION MEAN - RECAP - 2/2

Priad

In all countries age groups share the preference for vocal interaction.

How would you prefer to interact with a legal protection insurer? Base : All







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Ad hoc studies

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GAME CHANGERS

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We believe that our work is important. Security, simplicity, speed and substance applies to everything we do.

Through specialisation, we offer our clients a unique depth of knowledge and expertise. Learning from different experiences gives us perspective and inspires us to boldly call things into question, to be creative.

By nurturing a culture of collaboration and curiosity, we attract the highest calibre of people who have the ability and desire to influence and shape the future.

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